



# LEVERAGE TECHNOLOGY

TO ENABLE OUTCOMES  
THAT MATTER

# OVERVIEW

Established in 1996, Precision provides specialized solutions across:

- Biometrics
- Internet of Things
- Managed Services & Cloud
- Systems Integration

A long list of loyal clientele, with many marquee names, stands testimony to relationships built over years with conscious customer focus and service excellence.

# PRECISION 4.0



### Pan India Presence

Offices in major metros  
250+ support locations  
2400+ strong experienced & skilled team



### Core Strengths

Strong R&D and IP creation focus  
Patented solutions  
Expertise spans across multiple verticals



### Dedicated Team

Certified pre-sales, sales & technical personnel



### Strategic Principal Partnerships

HPE, Nutanix, AWS, MS, Cisco, VMWare, Fortinet, Symantec, Red Hat, Radware, Veritas

# STRATEGIC BUSINESS UNITS

## BIOMETRIC SOLUTIONS



### Patented

Precision has designed & developed it's own products & solutions to as to address identity & access management needs in enterprises and for use in Aadhaar based programs as well.

### Devices

Single FP, Iris, Multimodal, ABAS, POS, Biometric Tablet, Thermal Printer

### InnalT Aadhaar:

Authentication, e-KYC, AEBAS, STQC Certified FP scanners



### Patent Pending

InnalT<sup>Key</sup> is a highly secure solution that innovatively combines PKI and Biometric to provide Passwordless Identity Authentication, Transaction Authorization and Signing.

### Variants of our Solution



Biometric



Tap



Soft Token



## CLOUD SOLUTIONS



Precision provides computing services such as servers, storage, networking, software, databases and much more, over the internet. Typically, these services can be availed on a 'pay-as-you-go' basis.

As contrasted with organizations having to create and own their own data center and other computing infrastructure, the cloud model allows for hiring access to compute, storage, database and other components from a cloud service provider.

### Benefits of using Cloud:

Cost, Flexibility, Ubiquitous Access, Reliability, Manageability, Security, Automated Updates.

# EVOLUTION

## 1996 - 2005

Product Centric  
Representing Brands  
Geographic Expansion

### V1.0

### V2.0

## 2006 - 2013

System Integrator  
positioning  
Capability Creation

## 2014 - 2017

Intensified R&D  
Clear Segment-Offering Fit  
IoT Practice Creation  
Exit non-complementing biz

### V3.0

### V4.0

## 2018 - Present

Brand Revitalization  
R&D Innovations  
Digital Transformation  
Focus on IoT, Cloud,  
Biometrics, AI  
Practice Initiation

## INFRASTRUCTURE MANAGEMENT SERVICES



### Precision's Managed Services

**Transactional services:** Operational Support, Multi-Location Support, Activity based Support.

### Managed services:

SME Segment: Total IT Management, Cloud support, Remote Infrastructure Management, On-demand Subject Matter Expertise, Process oriented service model, Virtual CIO Services

**Enterprise Segment:** Hybrid Support Model, Hierarchy based Structure, On-demand Subject Matter Expertise, Service Delivery Manager, Process Management, Cloud Services

## INTERNET OF THINGS SOLUTIONS



**PIVOT** - Precision's Value Added IoT Framework employs best-in-class tools and techniques to deploy and connect to 'things', monitor and manage them, to develop and deploy applications supporting operations, to ingest large amounts of data and to provide a seamless and rich analytics.

## SYSTEMS INTEGRATION



### Precision's approach to catering to the needs of customer spans across the entire lifecycle:

Pre-sales Consulting  
Solution Architecting  
Solution Implementation  
Post Implementation Support  
Ongoing Account Management  
Overall Focus on Value Delivery

### Precision has carefully nurtured strategic relationships with industry leaders such as:

HPE (Platinum Partner), Nutanix (Champion Reseller), AWS (Advanced Consulting Partner), Microsoft (Gold Certified Partner & CSP), VMWare (Business Partner), Cisco Systems, Fortinet, Red Hat, Radware, Symantec, Veritas to name a few.

# OFFERINGS SUMMARY

## Biometric Solutions

**InnaIT<sup>Key</sup> WIAM, CIAM, Password-less Authentication Solutions:**

Hard Token – Biometric + PKI, Touch Sensor + PKI  
Soft Token – Native Biometric / OTP / QR Authentication + PKI

**InnaIT Framework Solutions for Enterprises:**  
2FA | eSSO, BioNIX, BioAD, EVS, Vault, TAS

**Solutions for Aadhaar Ecosystem:**  
STQC Certified FP scanners, Other Biometric devices



\*Patented



\*Patent Pending

## Managed Services & Cloud

**Data Center, Network, EUC & Security Mgt**  
Cloud Management  
End-user Support  
Remote Infrastructure Management  
Total Outsourcing Services

**InsTIL**  
ITSM & Automation  
Consulting & Integration

**Cloud Solutions - AWS & Azure**  
**Networking Solutions**  
**Security Solutions**  
**Technology Consulting**



Advanced Consulting Partner

## Internet of Things

**PIVOT - Precision's Value Added IoT Framework Solutions:**  
Consumer IoT  
Commercial IoT  
Industrial IoT  
Select Smart City Projects



## Systems Integration

**Data Center Solutions**  
**HPE Platinum Partner**  
GreenLake, Synergy, SimpliVity, Primera, Nimble, HybridIT, Alletra

**Nutanix Champion Reseller**

**Hewlett Packard Enterprise**  
Platinum Partner



Gold Microsoft Partner

